

2nd Top of the World Arctic Broadband Summit in Oulu, Finland

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Organisation Healthcare, Welfare and education

Leading provider in Nordic countries, unique position Healthcare & Welfare

Four **business units** with ~200 M€ of yearly revenue

- Healthcare
- Welfare
- Education
- Solutions

1300 employees

800 software developers (80% SW business)

1500 customers across the Nordics

32 office locations across Nordics, main locations:

- NO – Oslo, Molde
- SE – Stockholm, Malmö, **Skellefteå, Luleå**
- FI – **Oulu**, Tampere, Espoo, Kuopio, Jyväskylä
- DK - Copenhagen



Cor

Industry Solutions

Healthcare, Welfare & Education (HWE)

Industry Solutions – Portfolio overview



Offerings & technologies , as-is

Mobile homecare

eSense – sensors,
wearables and
monitoring

eHealth: appointments,
messaging, eAnamnesis

Specialist consultancy

BI for resource
planning

Pre hospital care

New offerings & technologies, our direction

Preventive and Predictive care

AI and AR

Robotics

Care continuum, clinical pathways

Genomi + EPR

End user engagement

PHR

Decision support and embedded analytics, Patient Value

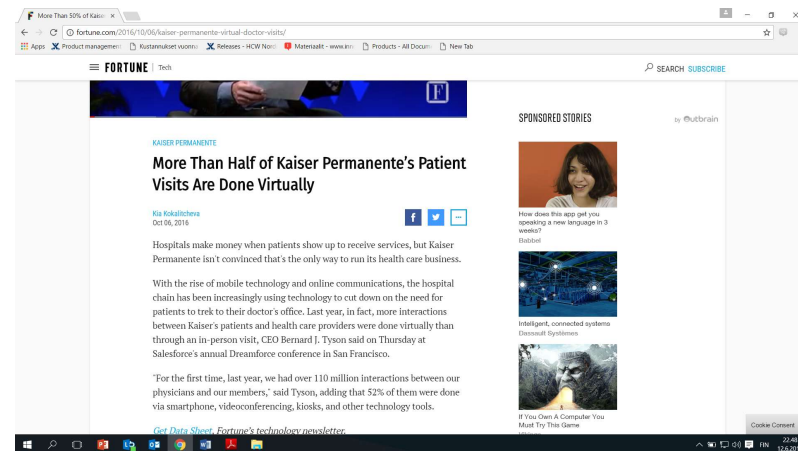
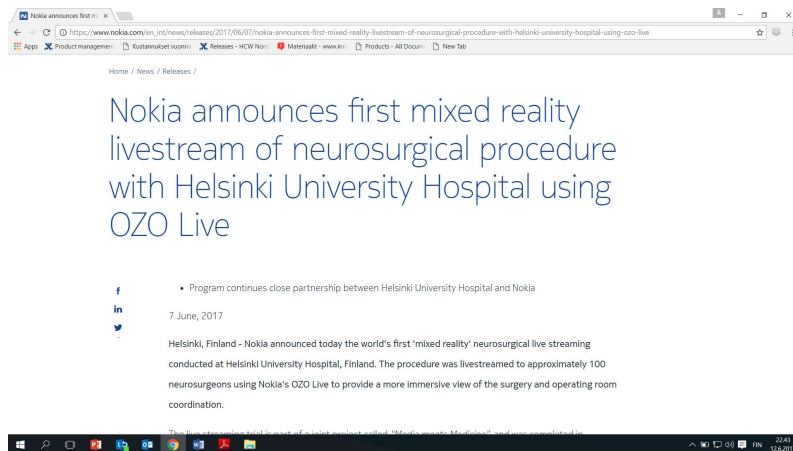
Population health – “big data”

Analytics for care need, segmentation and best supply plans

Thoughts

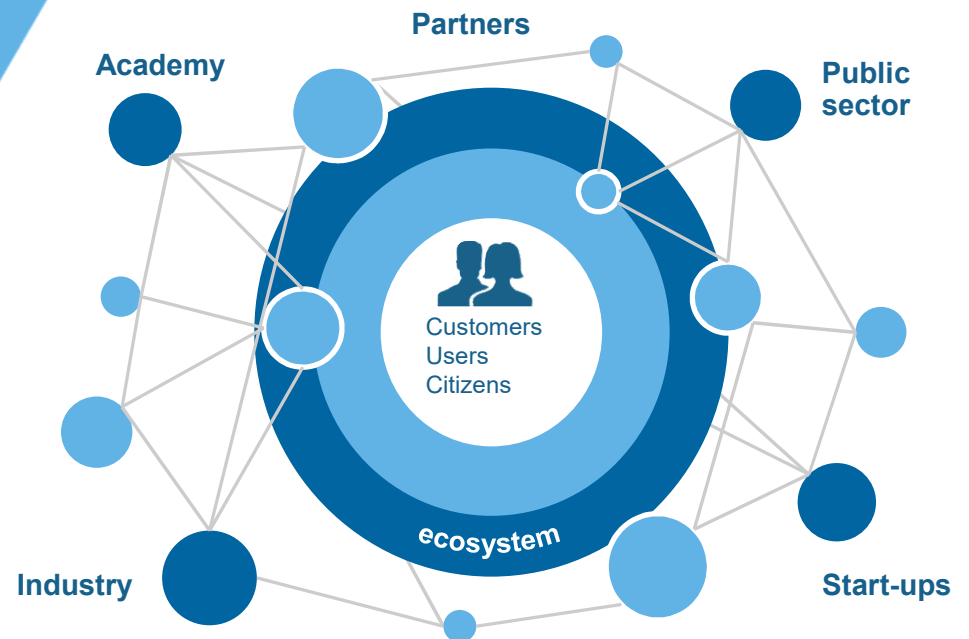
Centralized care – is it always the best way to go?

What new technologies really enable?



Open ecosystems and partnerships

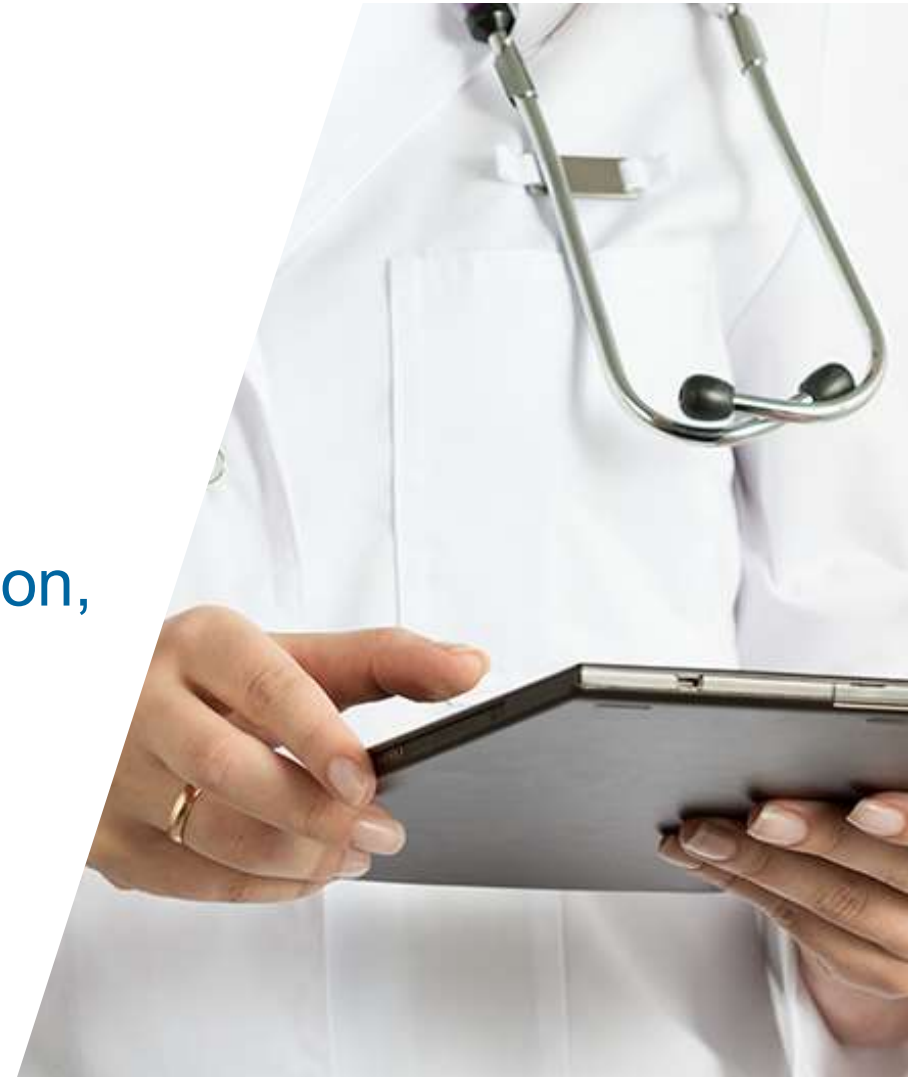
- **Cooperation** within the ecosystem to create the best possible overall solution. **Best-of-breed** - partnerships with other industry players.
- **Partnerships** – go beyond customer – supplier relations. Early dialogue.
- Collaboration with **customers** and **businesses**. (ex product development and service design).
- Collaboration **academy** ex. Hackathons.
- Open **API: s** and interfaces.



Key take away

Capital areas have the same challenge but a different scale.

When we succeed in Arctic region, we can succeed in anywhere!



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